



Statement of Professional Services

of

Maryland Sound and Image, Inc.

4900 Wetheredsville Road
building 1C
Baltimore, Maryland 21207

410.281.2800 (T)
410.281.2772 (F)

Mission Statement

Maryland Sound and Image, Inc. (MS&I) is a minority owned and operated company comprised of Audio, Video and Control Systems Designers, Consultants and Installers who are professionally committed to the specialized industry of professional audio, video and control systems. MS&I will be that critical and strategic link between our manufacturers and customers. MS&I will serve today's need for professional audio, video and control systems and services---and tomorrow's needs for Technology. Our vision is to become the leading regional designers and installers of pro-audio, video and control systems. MS&I will provide our customers with extraordinary service and our employees with an equal opportunity for personal and professional growth. Maryland Sound and Image, Inc takes pride in our profession, dedicated to integrity, flexibility, growth, quality and success in all we do. MS&I is committed to doing what we say we will do.

Executive Overview

Maryland Sound and Image, Inc. (MS&I) has long been regarded as one of the world's leading audio and video systems (A/V) integrators. MS&I was created from a concert sound entertainment company rooted with 20 years experience in that industry. We are recognized nationally and internationally, and are certainly the leading A/V contractor in Baltimore, Maryland for designing advanced custom solutions and for engineering state of the art audio, video and control systems with exceptional high performance. **We can take you where your imagination soars.** MS&I is located minutes from Baltimore's Inner Harbor area and our facility is uniquely equipped to provide both personnel and equipment support for Video and Imagery Solutions.

Maryland Sound and Image, Inc. designs advanced technological audio and imagery solutions for a remarkable range of Corporate, Houses of Worship, Entertainment, Government, and other non-profit clients. We offer state-of-the-art solutions for:

- Airports
- Casinos
- Convention Centers
- Corporate Boardrooms
- Cruise Ships
- Government
- Hotels
- Houses of Worship
- Industrial Spaces
- Museums and Exhibit Spaces
- Performing Arts Centers
- Recording Studios
- Sports Facilities including Arenas and Stadiums
- Symphony Halls
- Theme Parks
- Training and Educational Facilities

MS&I has earned and maintained our outstanding reputation by continuously exceeding our clients' expectations. Our experience and knowledge of creating systems allows us to evaluate each project's individual needs and provide you with unique solutions to meet your project's criteria. MS&I's project services include: system analysis and consultation, acoustic modeling, engineering and design, project management, fabrication, installation and service support.

MS&I maintain a full inventory of scaffolding, ladders, vermette lifts, structural steel, unistrut, and other installation tools. A full wood and metal fabrication facility allows us

to design and build custom video projection doghouses and whales and allows us to design and fabricate our rigging, to hoist and test product before we arrive at the job site.

Consult with the experts. Ours is a business of physics and math. Through MS&I's expert engineering and superior craftsmanship, the science of sound becomes art. Using a wide range of sophisticated techniques from calculating sound processing levels, to studying specifications and limitations of speakers, amplifiers and projection systems, we transform our clients' specifications into finished projects that create a positive, lasting impression.

Company Qualifications and Background

Engineering

MS&I's Engineering Department runs AutoCAD V.14, AcoustaCADD, EASE v.2.13, Axxess, PC Touch and MLSSA on a network. We maintain an extensive library of product and technical literature. A full size blue print Xerox copier and Plotter support the distribution and dissemination of our documentation.

Fabrication/Service

Fabrication is not just manufacturing. It is an art. At MS&I we pride ourselves on the craftsmanship of our staff that allows us to stand out from our competition. The workmanship of MS&I is unsurpassed and meticulous. TLC goes into each rack fabricated at our facility and this is evident when inspecting our racks.

Installation Services

Quality **Installation is our specialty**. MS&I have a well-proven track record of projects completed on time and within budget. MS&I will concentrate its staff, logistics and materials to ensure a timely completion of all projects. Dedicated and experienced quality control staff will insure best value for money spent. MS&I work closely with manufacturers to insure that the latest and most advanced products are received at the lowest possible price. MS&I commit the project staff to concentrate its energies on the timely and successful completion of all projects according to customer's specifications.

Warranty/Maintenance Service

MS&I provide a limited one-year warranty on all products and workmanship and upon request will supply pricing for an extended warranty program. Within the first 90 days, if repairs are required, defective units will be repaired or replaced by MS&I in accordance with the manufacturers' warranties so as not to void any warranties. Regardless of warranty status, Emergency Service Response procedures are available.

Representative Listing of Projects

Commercial Facilities

Lockheed-Martin Corp.
Northrop-Grumman Corp.
Westinghouse Corp.
General Dynamics Corp.
American Personal Communications
Fila Sport, USA
Gray Kirk Vansant Advertising Agency
W.B. Doner & Company
Sallie Mae Foundation

Concert Facilities

Newark Symphony Hall
New York Philharmonic (Carlos Mosely Pavilion)
Powell Hall - St. Louis Symphony
Nissan Pavilion at Stone Ridge
Merriweather Post Pavilion
Virginia Beach Amphitheater
Hartford Meadow Music Fair
Milwaukee Music Pavilion

Government Facilities

National Defense University
Central Intelligence Agency
National Security Agency
The White House
Department of Agriculture
Nuclear Regulatory Commission
Ft. Detrick
Ft. Myers
Ft. Belvoir
NASA
JHU Applied Physics Laboratory
Andrews Air Force Base
Ft. Bragg

Museums and Exhibit Spaces

Maryland Science Center
Northrop Gruman Historical Electronic Systems Sector Museum
The White House Visitor's Center and Historical Society
Brooklyn Museum of Art

Sports Facilities:

Oriole Park at Camden Yards
Baltimore Memorial Stadium
Anaheim Stadium
San Jose Sharks Arena
The Baltimore Arena
West Virginia University
South High School (Guam)
Johns Hopkins University Lacrosse
American University
Morgan University

Theme Parks

Walt Disney World
Universal Studios
Paramount Parks
San Rio Puroland (Japan)
SeaWorld
Harrah's Cherokee Casino

Schools and Universities

Bucks County Community College
York College
University of Maryland, College Park
University of Maryland, Eastern Shore
Johns Hopkins University
University of Miami
Brooklyn Museum of Art
Shenandoah Conservatory
Susquehanna University
American University

Houses of Worship

Jericho Baptist Church and Spiritual Ministries Educational Complex
New Psalmist Baptist Church
American Baptist Church of the South
Riva Trace Baptist
First Church of God
Mt. Calvary AME
Mt. Zion
Beth Am Synagogue
Immaculate Heart of March Catholic Church
Holy Family Catholic Community
Jesus Christ, Church of Latter Day Saints

Company References:

Banking: Bank of America Credit Inquires
Security Woodlawn Banking Center
6400 Security Blvd.
Baltimore, Md. 21207
410-944-5512

Insurance: Bruce Grau & Associates, Inc.
117 Church Lane
Hunt Valley, Md. 21030
410-666-5911

Bonding: Bonds, Inc.
10944 Beaver Dam Road
Hunt Valley, Md. 21030
410-527-9887